

Leading Digital Transformation and IT Consulting Company

Company Overview

Excendio Advisors has been retained by an established, fast growing and very successful Digital Transformation and IT Consulting company offering a broad range of services around application development, staff augmentation and managed services.

During their more than 15 years in business, our client has earned a reputation for excellence and

The company is headquartered in a major metropolitan area in the Midwest with offices and delivery capabilities in several countries in Latin America and Asia, allowing them to offer a mix of flexible and highly competitive onshore, nearshore and offshore solutions.

Our client provides full stack development services, business intelligence, infrastructure, cloud, mobile development, analytics, data science, etc. and a broad range of skill sets in the Microsoft, Tableau, Snowflake, Phyton, etc. ecosystems.

The company has consistently grown its revenues and profitability, both by expanding revenues with existing, long term customers, and by adding new logos every year. Revenues and profitability are projected to continue to grow by more than 10%.

Our client has over 360 employees worldwide, most with a strong and desirable technical background and knowledge and certification in the .Net, Java, Oracle, Power BI, etc.

Customers include several US based Fortune 500 companies in verticals like financial services, logistics and retail. Many of those relationships for more than 10 years Excendio has been retained to advise the company regarding its growth strategy, which includes minority investments, roll over and a strategic acquirer. The owner is motivated in continuing and helping the acquirer or investor maximize

Key Financials

	2018	2019	2020	2021 Projected
Revenue	\$23.3 million	\$26.2 million	\$30.7 million	\$34.5 million
Net Income	\$2.9 million	\$3.1 million	\$4.8 million	\$5.2 million

Strategic Partnerships



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